

Marco Klein

Director M&R Marketing and Real Estate, Los Cabos Mexico

marco@klein.net

Experience

CEO at M&R Marketing and Real Estate

March 2012 - Present (2 years 3 months)

Real Estate Experience.

In-depth real-estate market analysis.

Thorough knowledge in commercial and residential real estate investment opportunities.

Lead and generate new residential, commercial and tourism developments.

Provide exemplary service and trusted counsel to sellers and buyers.

Expert in creating processes and formats for sales.

Years of experience in government relations and obtaining permits for real estate developments.

Marketing Experience.

Brand development, web site traffic growth, web site UI and advertising revenue.

Create strategic alliances between growing businesses.

Professional consulting including business plan & sales strategy development.

Professional advice for corporations in new businesses planning, drafting policies and structuring commercial transactions.

15 recommendations available upon request

Broker / Owner at M&R Marketing and Real Estate

February 2009 - February 2012 (3 years 1 month)

Advertising Agency

Real Estate Marketing

Market and Feasibility Studies

Marketing Campaigns

Media Design Plan

Process Analysis

Risk Analysis

Business Center Administration services

Property Management

Property Tax regulation

Buyer and seller counseling

Director Regional at Homex

2007 - 2008 (1 year)

Realtor at Baja Properties

January 1999 - March 2004 (5 years 3 months)

The BAJA PRROPERTIES News Paper Annual Edition, as Image Director.

Exhaustive training with the owner Mr. Mike Schaible.

As Realtor I did several important sales for General Real Estate.

Organizations

Asociacion Mexicana de Profesionales Inmobiliarios AMPI

Miembro

Projects

Las Villas de Mexico

October 2007 to October 2008

Members:Marco Klein, Juan Bernardo Mejia Nuñez

The exclusive community of Las Villas de Mexico consists of 266 units total, including luxurious Villas, Townhouses and Condominiums. It is divided into 8 stages with pool, BBQ, bathroom and fire pit in common areas in each cluster.

Las Mañanitas

February 1999 to August 2003

Members:Marco Klein, Susan Dale

Las Mañanitas has become the most sought after beachfront condominiums in Los Cabos today. With contemporary Spanish-Mediterranean style architecture,the entire property been designed for those who demand the finest. Offering spacious floor plans and expansive verandahs, our condominiums, villas and spectacular penthouses create a property of unsurpassed value.

Plaza El Cardon

February 2004 to Present

Members:Marco Klein, Esteban Edwards

Building and Selling 19 commercial Spaces, forming the Administration and the Condominium Association.

Languages

Spanish

Skills & Expertise

Residential

Construction

Negotiation

Hotels
Real Estate
Internet Expert
Marketing Strategy
Direct Marketing
Product Development
Residential Homes
Contract Negotiation
Sales
Business Planning
Real Estate Development
Condos
Sellers
New Business Development
Customer Service
Investment Properties
Marketing
Property Management
Business Strategy
Selling
Public Relations
Strategic Planning
Online Marketing
Commercial Real Estate
Market Analysis
Buyers
International Real Estate
Real Estate Transactions
Buyer Representation
Real Estate Economics
Single Family Homes
First Time Home Buyers
Real Estate Financing
Short Sales
Investors
Real Property
Brokerage
Investments
Luxury

Education

Tecnologico de Monterrey, Campus Guadalajara
Seminario Inmoniliario Mercantil, 2008 - 2008

Universidad Autónoma de Guadalajara
Graphic Arts & Marketing, Licenciatura, 1989 - 2003

Instituto Centro America

Secundaria, Internado, 1979 - 1981

Colegio La Salle

Primaria, 1974 - 1980

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15 people have recommended Marco

"Marco es un excelente promotor, su experiencia en el ramo Inmobiliario y especialmente en el área Turística le permite poder tomar grandes retos y responsabilidades en este ámbito. Es una persona ordenada, con una visión clara de negocios y con un espíritu emprendedor excelente."

— **Felipe Santander**, *Director, Fesave, S.A. de C.V.*, worked directly with Marco at M&R Marketing and Real Estate

"I had the opportunity to work with Marco and it was a very pleasant experience."

— **Guillermo Harrigan**, *Sound & Audio Engineer, Freelance*, worked with Marco at M&R Marketing and Real Estate

"Marco is a very professional realtor and all of the times that I had a chance to work with him, he always work in the best interest of his clients."

— **Cesar Meza**, *Asesor Inmobiliario, Coldwell Banker Riveras*, was with another company when working with Marco at M&R Marketing and Real Estate

"I give Marco my highest recommendation! He helped us find an amazing parcel of land on the East Cape. We spend all day hiking different lots and his intimate knowledge of the area and the each parcel made a huge difference. Marco continues to help us oversee the parcel and I consider him a good friend now."

— **Mikke Pierson**, was Marco's client

"Marco is a personal friend and trusted source for real estate ground advice. He has an in-depth knowledge of the the lay of the land and a real pulse on market conditions. His focus, discipline and business network are sure to provide any investor with efficient marketing and real estate services."

— **OSCAR LARA**, *Principal, Lara Guerra Counselors at Law*, was with another company when working with Marco at M&R Marketing and Real Estate

"La Personalidad y carácter de Marco, sumado a sus valores, hacen que su desarrollo profesional camine en la Dirección correcta, por supuesto que volveremos a solicitar sus servicios."

— **Carlos Montero**, was Marco's client

"Marco has Strong background in: Business Finance and Banking, Construction and Real Estate, Sales, Business and Project Management Action Oriented, Drive for Results"

— **Oscar Cano Sauer**, *Branch Director, Homex Tijuana*, worked directly with Marco at M&R Marketing and Real Estate

"Marco's professionalism combined with his years of experience in the Los Cabos real estate market is what separates Marco from the rest of the real estate crowd. There are few real estate professionals in the Los Cabos marketplace that have the depth of expertise and track record that Marco has attained over these past years. His track record speaks for itself."

— **Edward Hooton**, *Managing Partner, RED Group - Real Estate Development Group*, was with another company when working with Marco at M&R Marketing and Real Estate

"Marco is a knowledgeable professional with years of experience in the real estate industry."

— **Susanne Giraud in Cabo (not Mochis)**, *Realtor®, Los Cabos Sothebys International Realty*, was with another company when working with Marco at M&R Marketing and Real Estate

"Marco, Es una persona honesta, sincera, entusiasta, le gusta llevar las operaciones transparentes, paso a paso, y bien enfocado. Sobre todo super profesional y responsable. Muy recomendable, como representante de comprador o vendedor de Bienes Inmuebles."

— **Gabriel Sánchez**, *Broker, GADI Real Estate & Investment*, worked directly with Marco at M&R Marketing and Real Estate

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— **Jorge Herrera**, was Marco's client

"Marco is of of the highest caliber in professionalism and integrity. His number one concern is for his clients. He uses his vast knowledge base and real estate experience creatively for the benefit of all. Marco's calm and confident demeanor exude trust and security which make one feel very safe when dealing with him. Is it clear enough I think highly of Marco? If unsure contact me and I shall expound more fully! Thanks, Mark"

— **Mark Villalobos**, *Partner, Pgr&d / Global Syndicated Partners*, was with another company when working with Marco at M&R Marketing and Real Estate

"Marco, es un agente de bienes raices con mucha experiencia y siempre da resultado positivo con su trabajo. Mi recomendacion es siempre debes consultarlo a el primero."

— **Francisco Sadurni**, was Marco's client

"Durante el tiempo que colaboramos juntos, Marco demostró una honestidad y compromiso con su trabajo excepcionales. De la misma forma, su habilidad y conocimientos del ramo inmobiliario en Los Cabos, lo hacen la opción más lógica para llevar proyectos a buen puerto."

— **Juan Bernardo Mejia Nuñez**, *Marketing Manager, HXMTD*, worked directly with Marco at M&R Marketing and Real Estate

"I know Marco since we move to Baja 5 years ago, since the beginning he was very helpful for us and we have been working together in several projects here in Los Cabos. Marco really knows this land for more than 20 years and he's been also very help full with some of our clients when we need some real estate advisor! thank you to M&R and Marco!"

— **Buro fabrikg**, *Asociado, fabriK°G*, was with another company when working with Marco at M&R Marketing and Real Estate

[Contact Marco on LinkedIn](#)